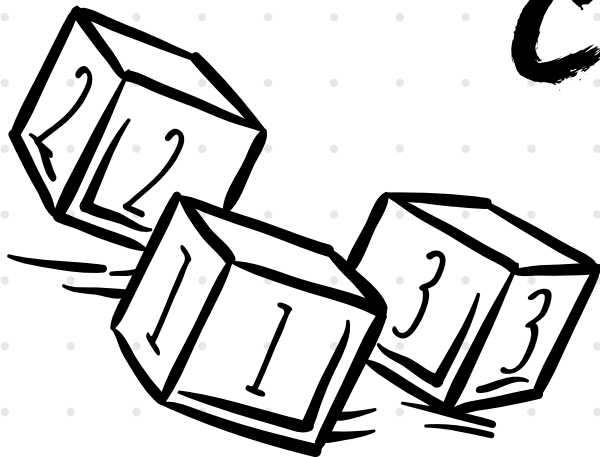


REBUILD TOGETHER

GET A GRIP ON YOUR BUSINESS

CLASS NOTES





DAVID WEBSTER

Professional EOS Implementer™ / Business
Change and Transformation Specialist

TRACTION6

David Webster is an experienced Executive, having enjoyed an impressive career with ASX listed company, Salmat for two decades. Understanding business transformation and the criticality of evolving to remain relevant, David now works with companies as a Professional EOS Implementer™, working with businesses implement processes and tools to develop timeless, simple and results driven strategies for success. Three key areas: Vision, Traction and Health across all aspects of your business to garner improve results. David will explore from his wins, and learnings, from his career and what he is seeing in industry today as companies learn to innovate, transform and focus on the future landscape ahead.

THE 5 COMMON FRUSTRATIONS



PEOPLE

Employees, customers, vendors, partners not listening, following through, not on the same page.

PROFIT

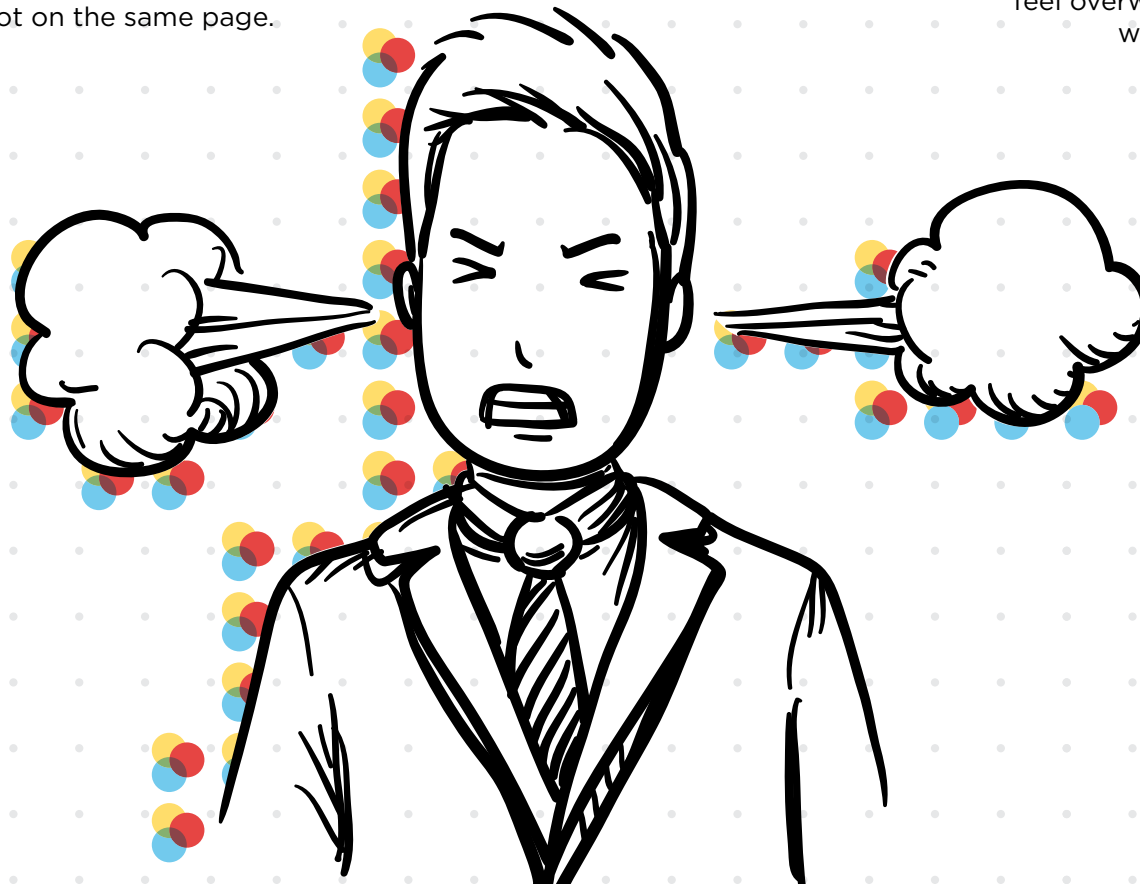
Simply put, there is not enough of it!

HITTING THE CEILING

Your growth has stopped. You can't get to the next level - you feel overwhelmed and unsure of what to do next.

LACK OF CONTROL

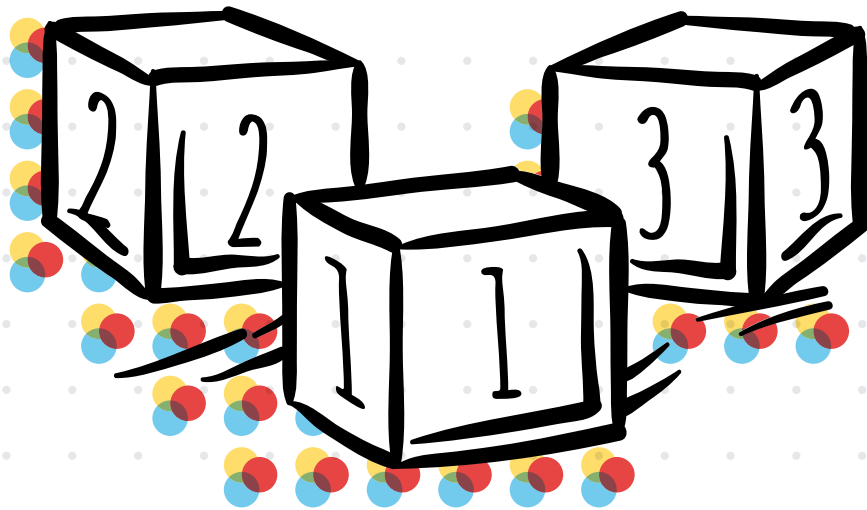
Time, market, and outside forces. You are not controlling your business, it is controlling YOU!



NOTHING'S WORKING

You are trying various strategies and quick fixes but not breaking through! Your people have become numb to new ideas. You are spinning your wheels and need some traction to move again!

THE 3 BUILDING BLOCKS TO SUCCESS



1 VISION

Ensure that your management team is 100% on the same page with where your organization is going and how you are going to get there.

2 TRACTION

Help your management team become more disciplined and accountable in executing on every part of your vision.

3 HEALTHY

Helping your management team to become a healthy, functional, and cohesive team, because unfortunately, leaders in a business do not always work well as a team.

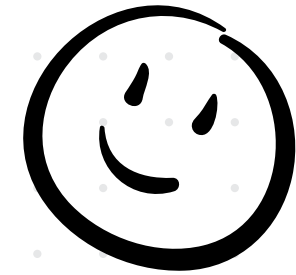
As the management team grows, so does the rest of the organization.

WHAT DOES SUCCESS LOOK LIKE?

Successful businesses operate with a crystal-clear vision that is shared by everyone.

They have the right people in the right seats

They have a pulse on the business by watching and managing a handful of numbers on a weekly basis.



They identify and solve issues promptly in an open and honest environment.

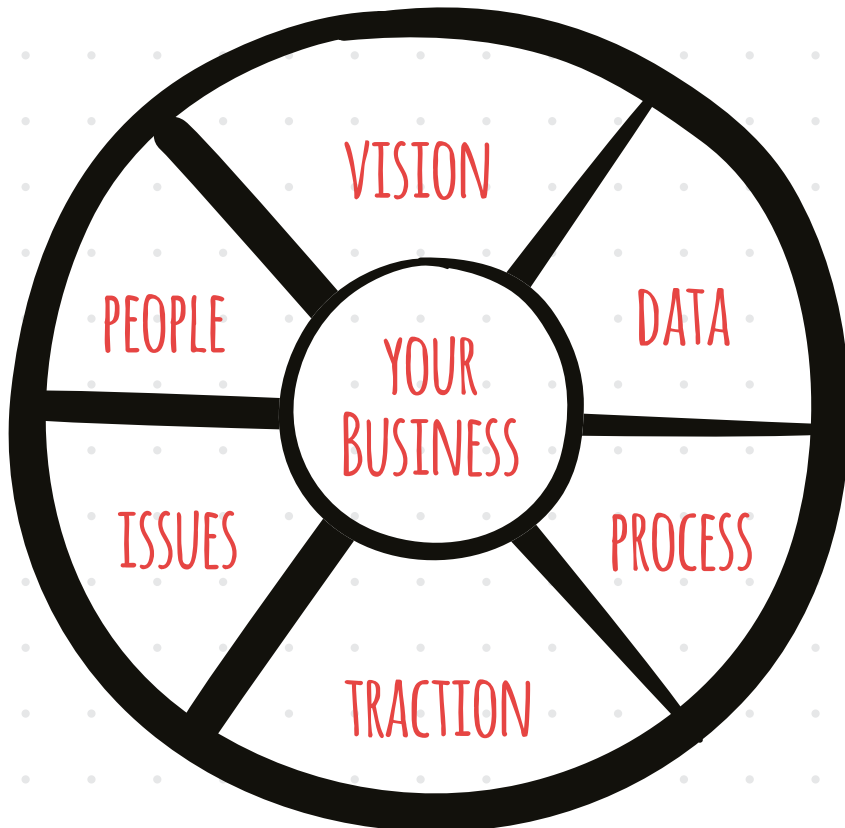
They document their processes and ensure that they are followed by everyone.

They establish priorities for their employees and ensure a high level of trust, communication and accountability exists throughout the whole organization.



Q&A

THE 6 KEY BUSINESS COMPONENTS



THE TOOLS FROM THE WEBINAR
ARE AVAILABLE AT
WWW.EOSWORLDWIDE.COM

Q/ If we wanted to implement something like this into our business, how would the process work?

A / The first step is to set up a complimentary 90 Minute Meeting where I would go into more detail on the Model and tools. and learn more about the specific challenges in your business. Either call or email to set this up.

Q/ What is the most important component of the six business components?

A/ Everything is underpinned by the Vision / Traction / Health of the Leadership Team, so getting them 100% on the same page with the answers to the 8 questions will work magic in your company. Coming a very close second is getting the right people in the right seats.

Q/ What is your number one tip to get back in the driver's seat?

A/ Apart from the obvious answer of implementing the model and tool into your business - I would say developing a mindset and culture of execution and accountability both for yourself and your team. It sounds too simple, but the number one thing holding companies back from achieving their goals and vision is too much talking and thinking and not enough doing. Become a company that prides itself on doing what you say you will.



‘We help ourselves by helping each other’ - Here, for you.

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